

Q2 Economic & Market Outlook

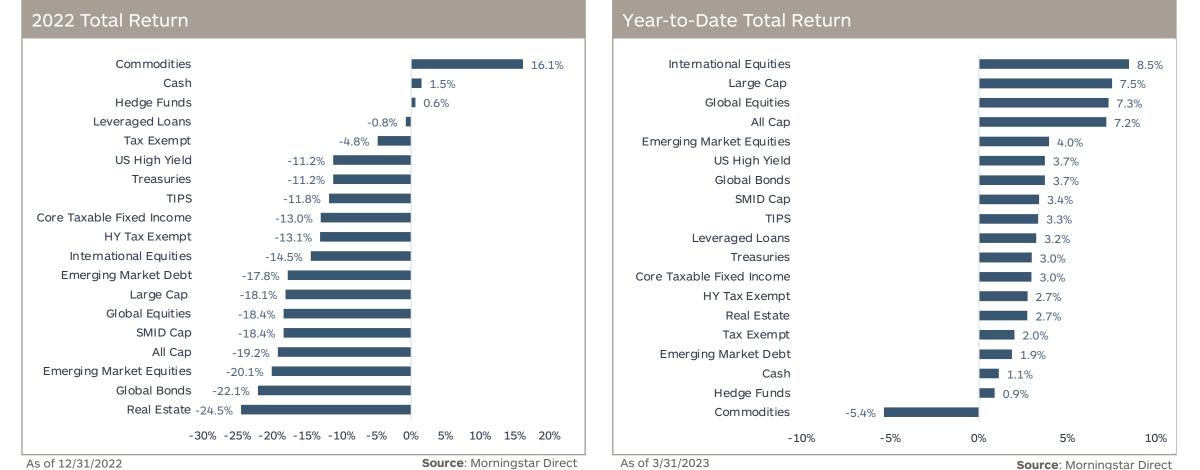
The Highly Anticipated Recession Eludes Us Yet Again.

April 20, 2023

Confidential & Proprietary

Q1 in Review

So far, what's working this year is whatever didn't work last year.







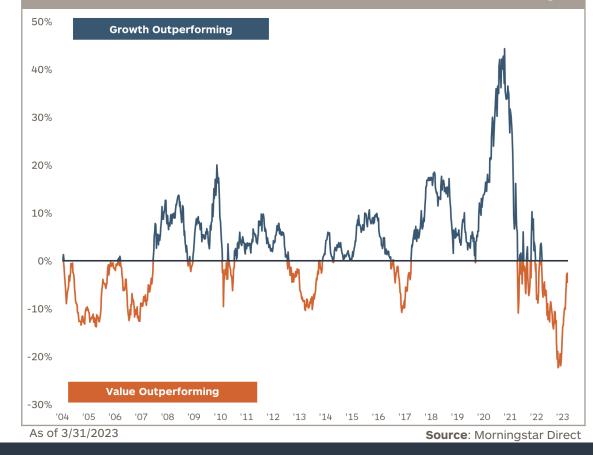
Q1 in Review

Russell Size and Style Indices: Year to Date

Most of the strong performance in Q1 came from large cap tech.

	Value	Blend	Growth			
Large	-0.31%	5.86%	12.45%			
Mid	-0.30%	2.27%	7.04%			
Small	-2.50%	0.79%	4.02%			
As of 3/31/2023 Source: Morningstar Direct						

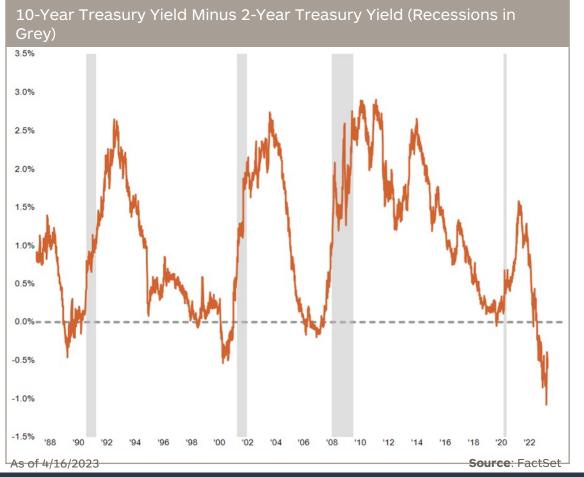
Russell 1000 Growth - Russell 1000 Value, One-Year Rolling

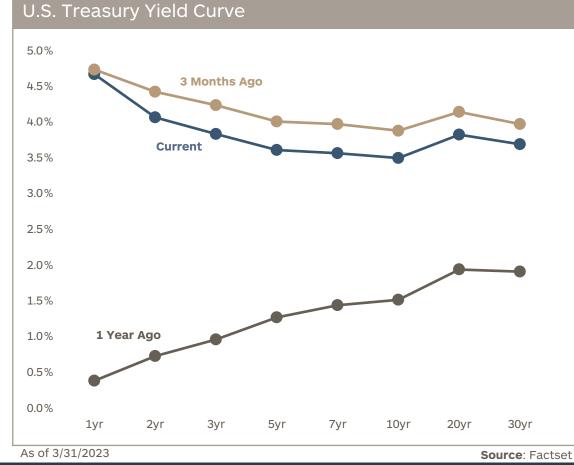




The Yield Curve

Q1 saw continued inversion, with a downward shift.





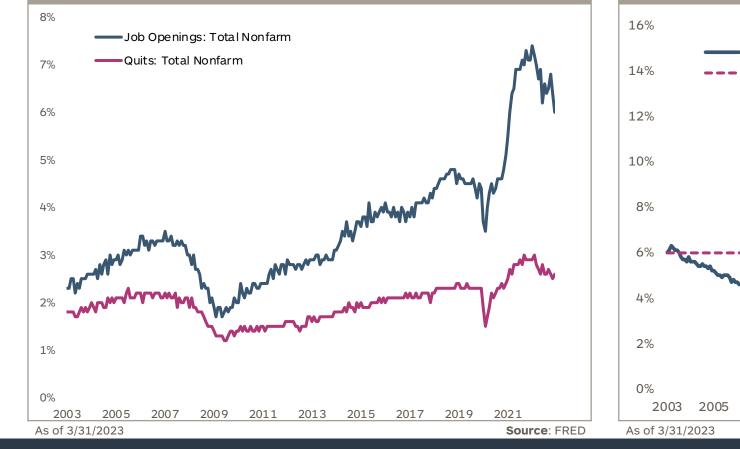


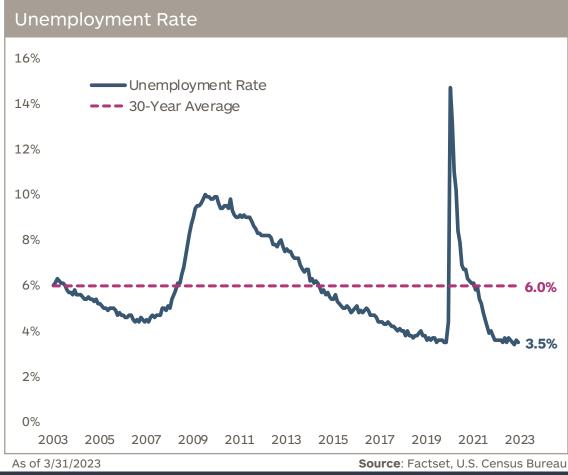


The Labor Market

Labor markets are holding onto historic strength, to the surprise of many.

Job Openings & Quits







The Labor Market

Through one quarter, layoffs are up, but still mostly in technology, and initial claims are still historically low.

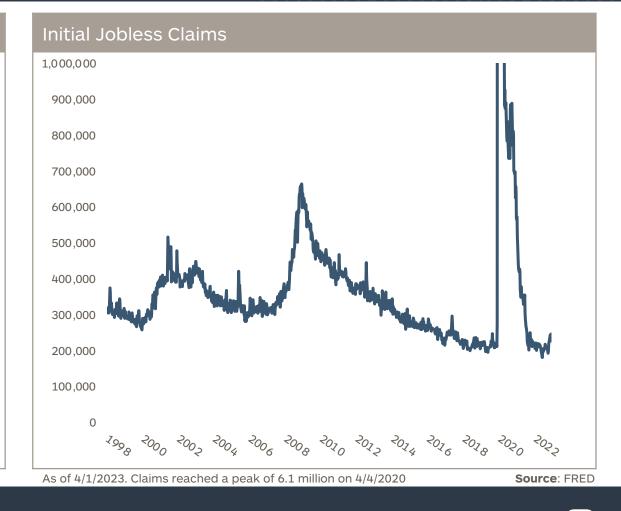
Challenger, Gray, and Christmas Job Cuts Report

Top 5 Industries: 2022	Job Cuts	% of Total Cuts
Technology	97,171	27%
Automotive	30,912	8%
Health Care/Products	30,626	8%
Financial	24,437	7%
Services	22,405	6%
Total 2022 Job Cuts	363,824	

Top 5 Industries: Q1 2023	Job Cuts	% of Total Cuts
Technology	102,391	38%
Financial	30,635	11%
Health Care/Products	22,950	8%
Retail	21,426	8%
Services	16,612	6%
Total Q1 2023 Job Cuts	270,416	
Total Q1 2023 Job Cuts	270,416	

As of 3/31/2023

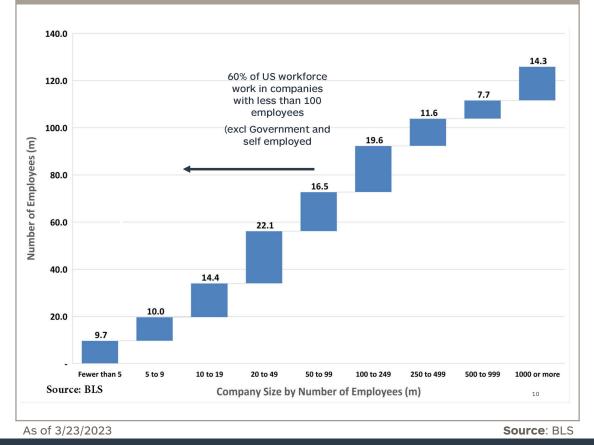
Source: Challenger, Gray, and Christmas



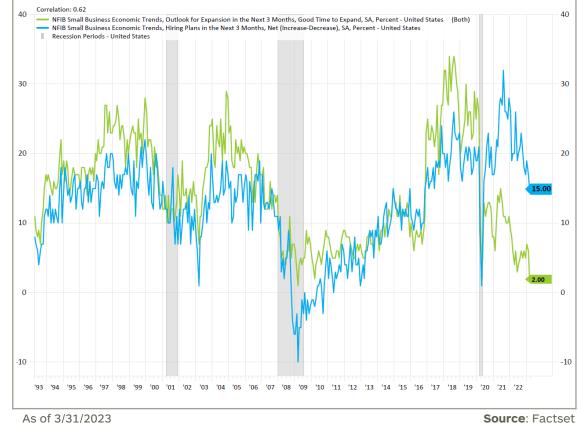
The Labor Market

Small businesses are often overlooked as a driver of labor market forces

Number of Employees by Company Size



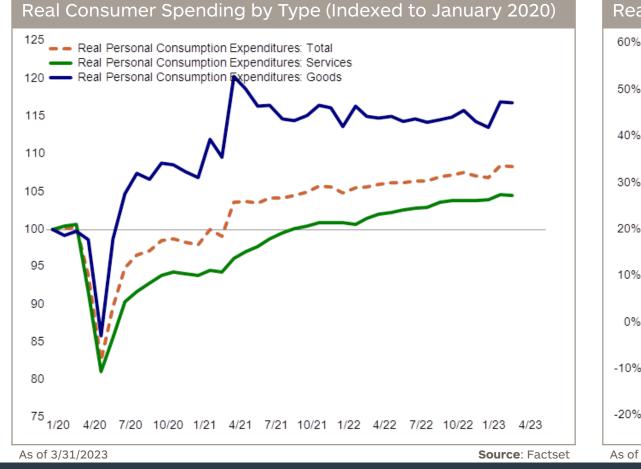
NFIB Survey: Small Business Expansion and Hiring Plan Outlook





The U.S. Economy

With jobs still a plenty, the consumer is still spending.



Real and Nominal Retail Sales

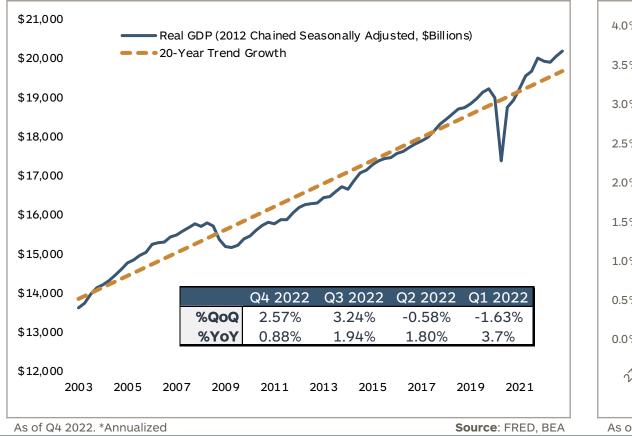




The U.S. Economy

Despite a litany of prognostications, GDP marches upward.

Real GDP Growth Trend



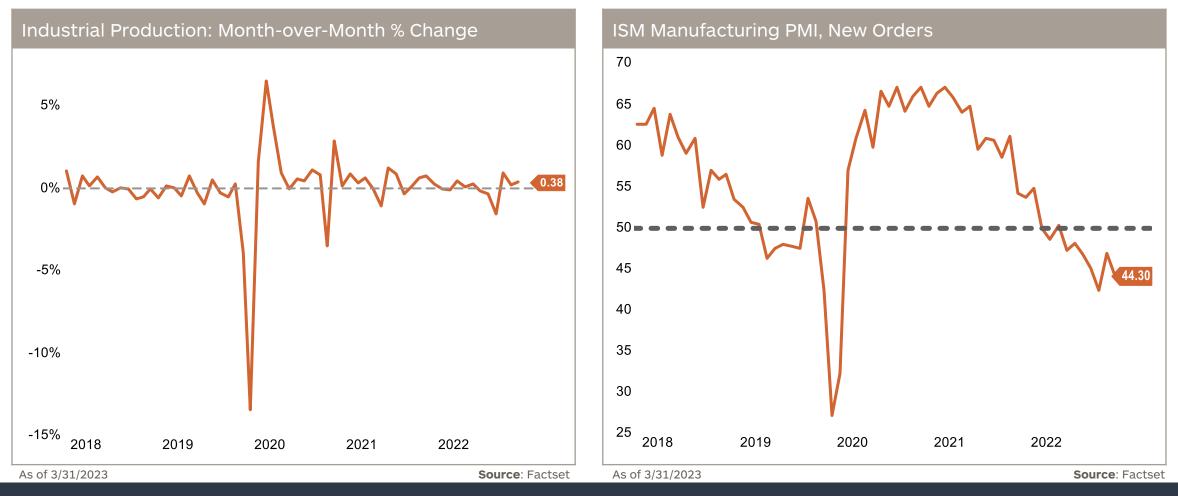
Atlanta Fed GDPNow Forecast: Q1 2023





The U.S. Economy

Industrial activity is holding strong so far, but survey data portends a pullback in capital expenditures.

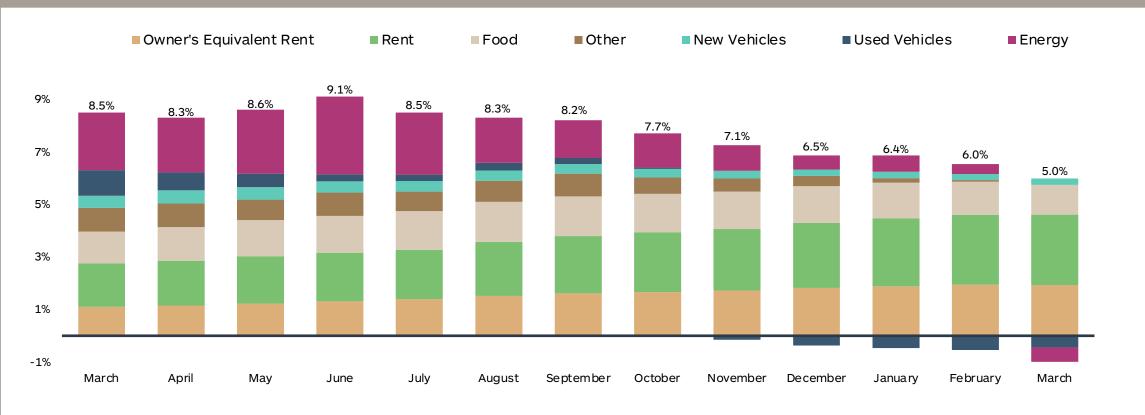




Inflation

Energy has rolled over. The weakness in real estate should drag down shelter inflation over time.

Contributions to Year-Over-Year CPI Inflation



As of 3/31/2023

Source: BLS

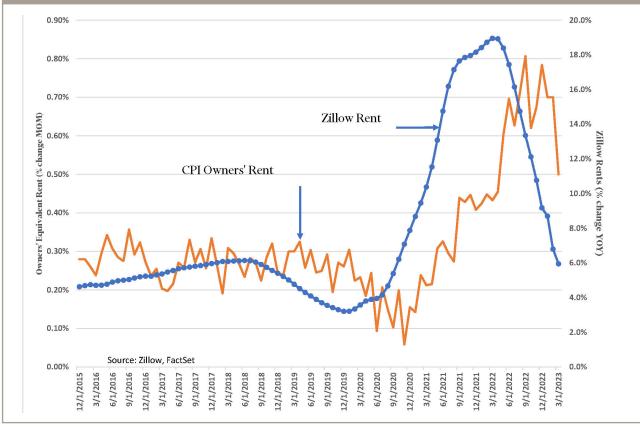




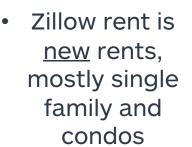
Rents and OER Headed Down

Zillow rents lead OER by around 9 months.

Zillow Rent vs CPI Owners Equivalent Rent



As of 3/31/2023



 Owners
Equivalent Rent ("OER") is <u>all</u> houses and apartments

Source: Zillow Factset



Turmoil in the Banking Industry

Bond losses and deposit flights made for a bad combo.





"Growth is Good".... Unless You're a Bank

Nearly always the source of risk.

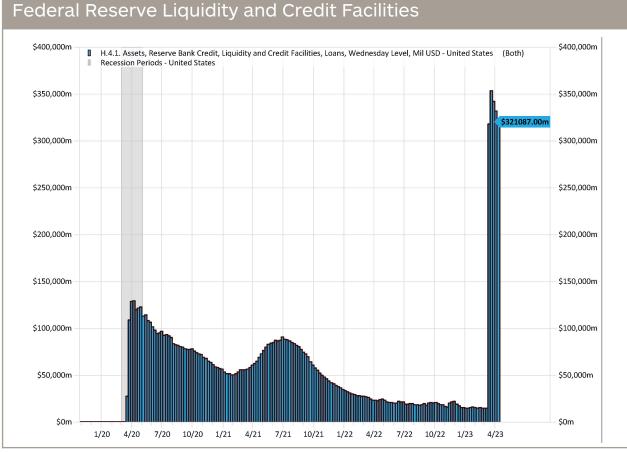
Domestic Bank Liabilities 25% 25% (% 1YR)H.8, Liabilities Of Domestically Chartered Commercial Banks, Deposits, SA, Bil USD - United States (Both) **Recession Periods - United States** 20% 20% Last time it was a bad loan 15% 15% problem. 10% 10% This time, it is a ulletdepositor and 5% 5% securities problem. 0% 0% -5% -5% '74 '76 '78 '16 '18 '20 '22 '06 '10 '12 '14





Fed Liquidity Lines Down

Peaked at \$354 billion, now \$321 billion



Sum of:

BTFP:

\$71bn, from peak of \$79bn)

FDIC:

\$172bn, from peak of \$180bn

Discount Window:

\$67n, from peak of \$152bn.

As of 4/12/2023

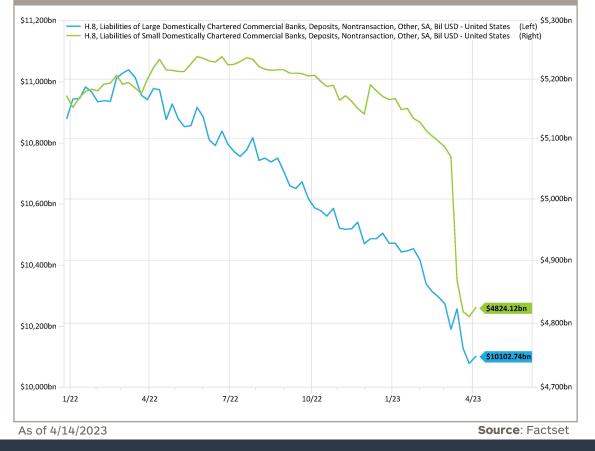


Source: Factset

Turmoil in the Banking Industry

Bank depositors went looking for higher yields, mainly in money market funds

Small and Large Bank Deposits



Money Market Fund Net Assets



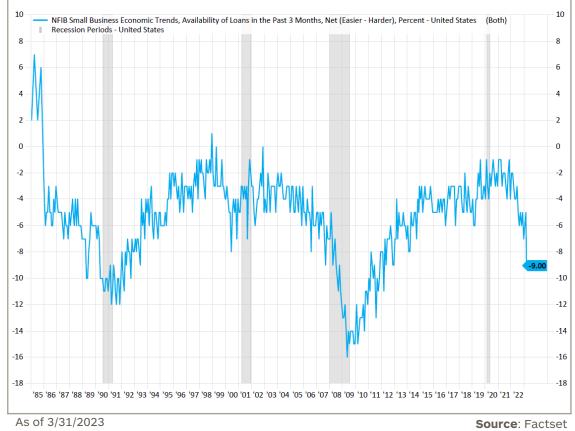


Turmoil in the Banking Industry

Watching for fallout in lending from regional banks that are anxious about liquidity.

3.000 900 Small Bank Assets: Commercial & Industrial Loans (\$ Billions: Left Hand Side) - Small Bank Assets: Real Estate Loans (\$ Billions: Right Hand Side) 850 2,800 800 2,600 750 SVB Fails 700 2,400 650 2,200 Paycheck Protection 600 **Program Begins** 2.000 550 500 1,800 2018 2019 2020 2021 2022 As of 4/7/2023 Source: Factset

NFIB Survey: Small Business Credit Availability

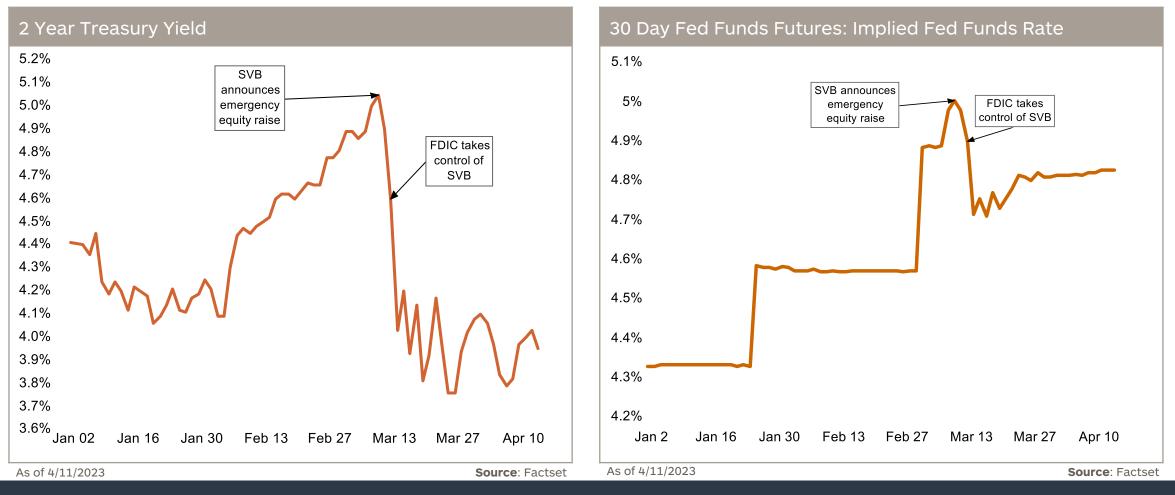




Regional Bank Loan Assets

The Fed's Path Forward

The Fed is often said to raise rates "until something breaks." Markets think the banking turmoil might be just that.





U.S. Dollar: A Matter of Rates

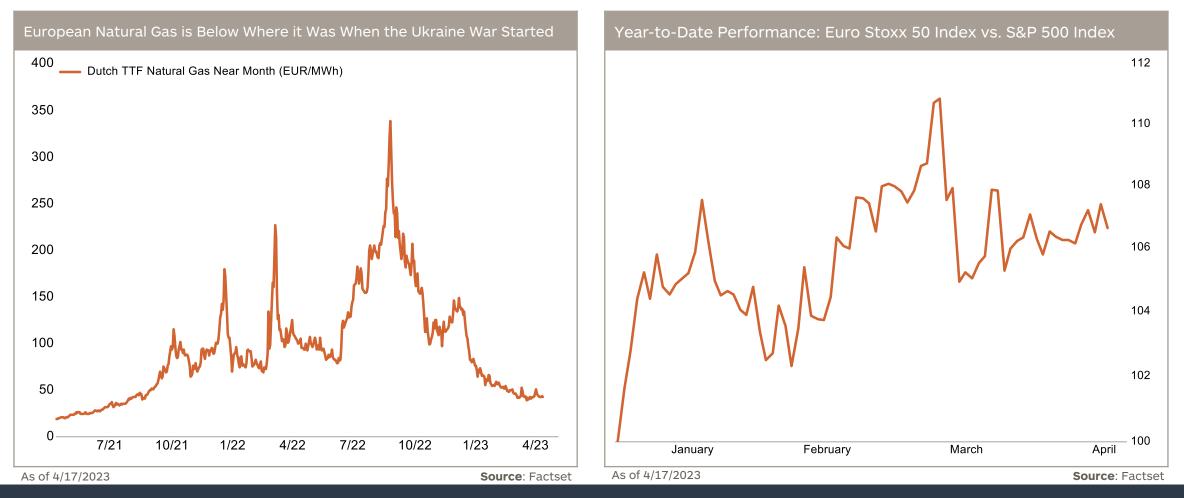
But also growth.

U.S. Dollar Index ----- ICE US Dollar - Price (Both) Recession Periods - United States '88 '89 '90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15 '16 '17 '18 '19 '20 '21 '22 As of 3/31/2023 Source: Factset



The European Economy

Investors jumped back in after Europe avoided the worst-case scenario over the winter.

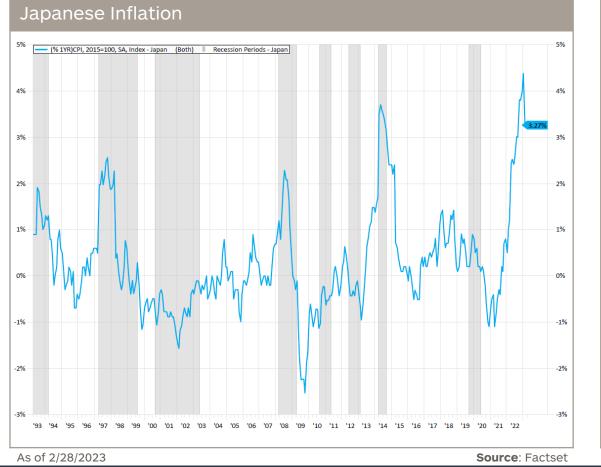






The Japanese Economy

Will a changing of the guard at the BOJ mean the end of yield curve control?



10-Year Japanese Government Bond Yield







U.S. Equities

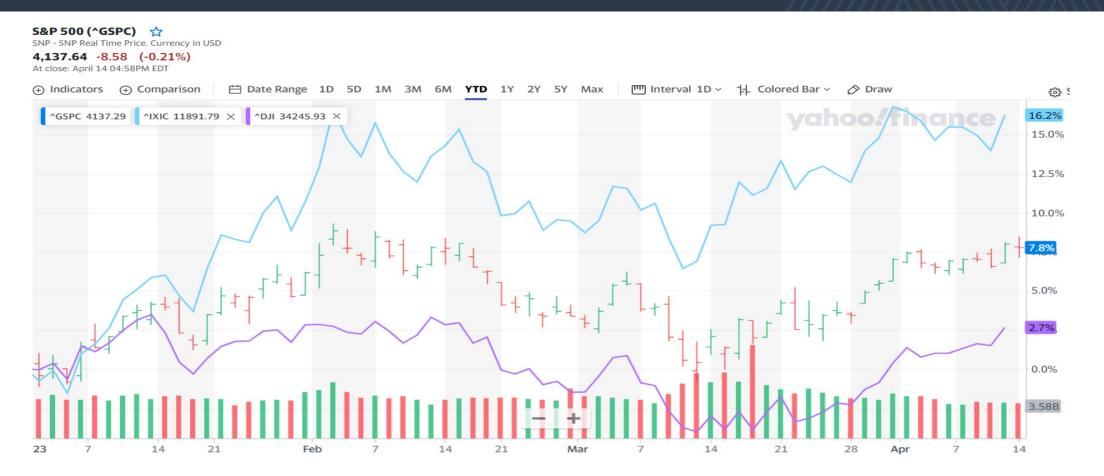
What a Start to the Year! Where to Next?

April 20, 2023

Confidential & Proprietary

The Set-Up

Quite a torrid start to the year, but the internals of the market look a little uneasy.



Source: Factset





The Set-Up

The technicals are favorable







Where We Are

S&P 500 is down over the past 12 months, off 14% from its high in January 2022.

Rolling Total Return Ranges for US Large Cap Stocks Since 1926



As of 12/31/2022. Returns are compounded rolling monthly returns.

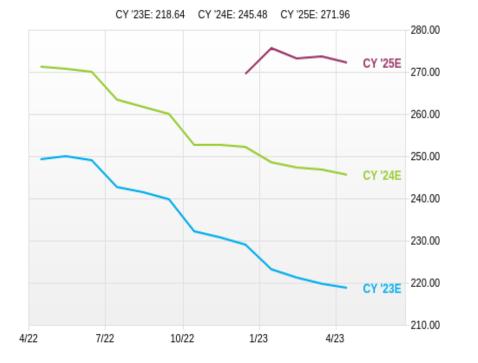
Source: Ibbotson Stocks, Bonds, Bills, and Inflation Data

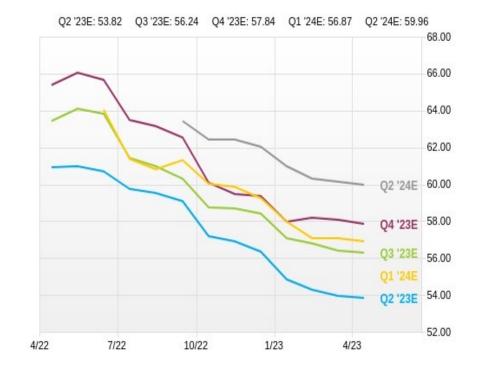




The Next Battleground

Earnings are set to replace inflation and the Fed as most important topic facing the stock market





As of 4/17/2023

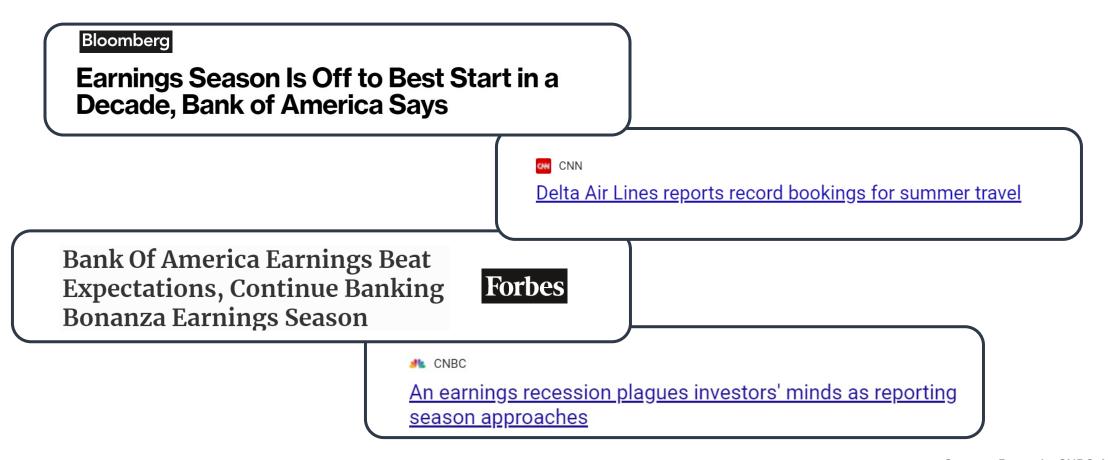


Source: Factset



1Q'23 Earnings Season Underway - Not a Bad Start

Very early in earnings season, reports look better than expected









But Many of the Worst Prognostications Still Look Unlikely

Rapidly approaching one year of highly pessimistic commentary

F Forbes Jamie Dimon Warns Of A 'Hurricane' Coming Our Way ... Jamie Dimon, the CEO of JPMorgan and one of the most respected Wall Street **PIPER** SANDLER leaders, gave a stern warning to investors. He advised people to ... US Economics Macro Research Jun 2, 2022 July 27, 2022 The Profit/EPS Downturn Is Here. Morgan Stanley | RESEARCH Report Link July 11, 2022 Conclusion: Profits always fall in recessions, and we're moving into one now. On average, in recessions profits & EPS decline -12%, and -24%, respectively. We're now forecasting S&P EPS to decline -8% cumulatively in 2022 US Equity Strategy | North America & 2023 -- to \$200 in 2022, and \$190 in 2023. (pgs 2-4) Weekly Warm-up: Strong Dollar lust Another Headwind for Bloomberg.com Earnings, Leaving Unfinished JPMorgan Sees Oil at \$380 on Worst-Case Cut by Russia Business for the Bear Global oil prices could reach a "stratospheric" \$380 a barrel if US and European penalties prompt Russia to inflict retaliatory crude-output... Jul 1, 2022







Value & Growth

There is still plenty of room before the historical gap is closed.





As of 3/31/2023

Source: Factset



U.S. Manufacturing is on the Rise





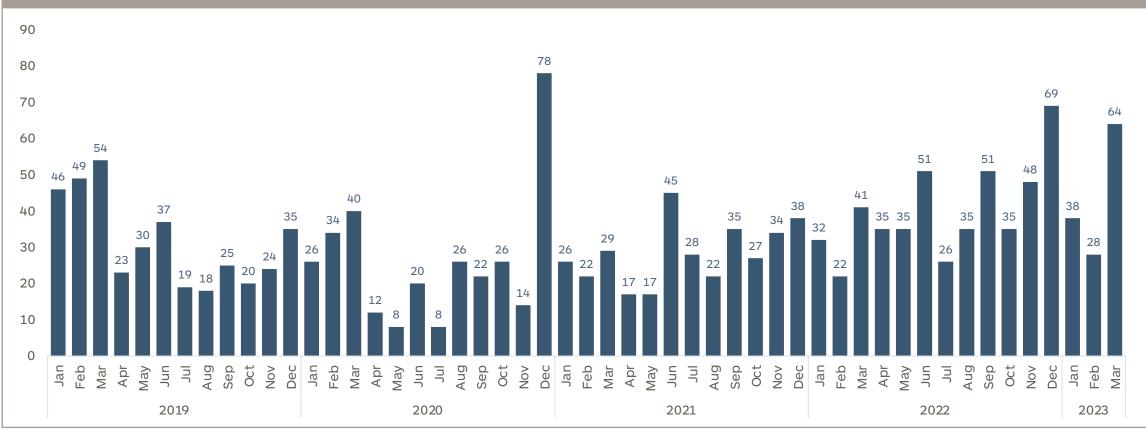
Source: Reshoring Initiative, ZETA, SIA, and Alliance for Automotive Innovation **Note:** Initial snapshot of just some of the companies announcing major investments in the U.S. since 2021.



Industrial Tailwinds

Companies like Boeing have plenty to do.

Boeing Monthly Aircraft Deliveries



As of 3/31/2023

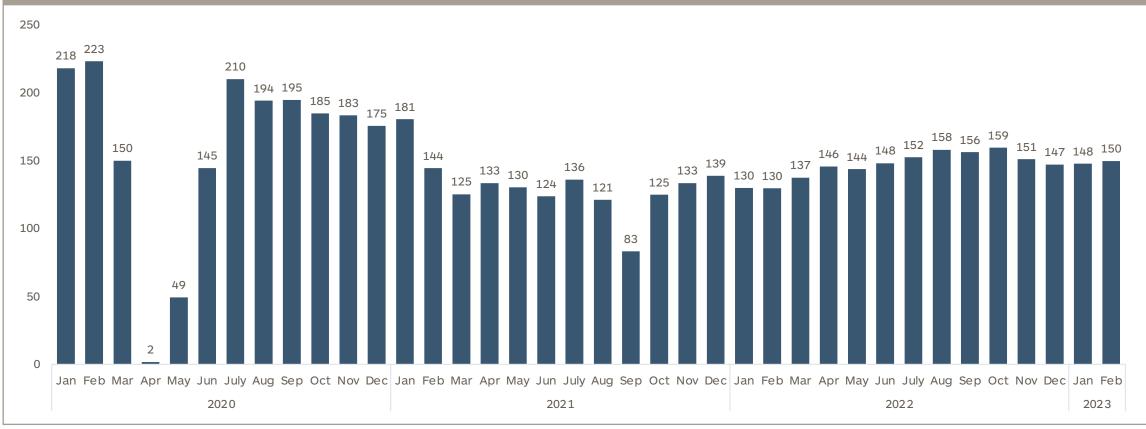
Source: Boeing website



Industrial Tailwinds

Expect domestic auto production to move higher in time.

Monthly Domestic Automobile Production (Thousands, Seasonally Adjusted)



As of 2/28/2023

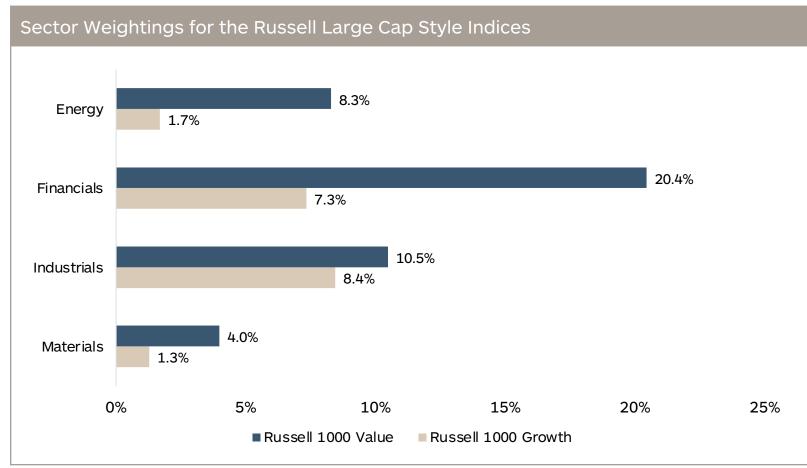
Source: FRED





What Does Leadership Shift Imply?

Value favors those industries most likely to see impact from supply chain onshoring & infrastructure spending



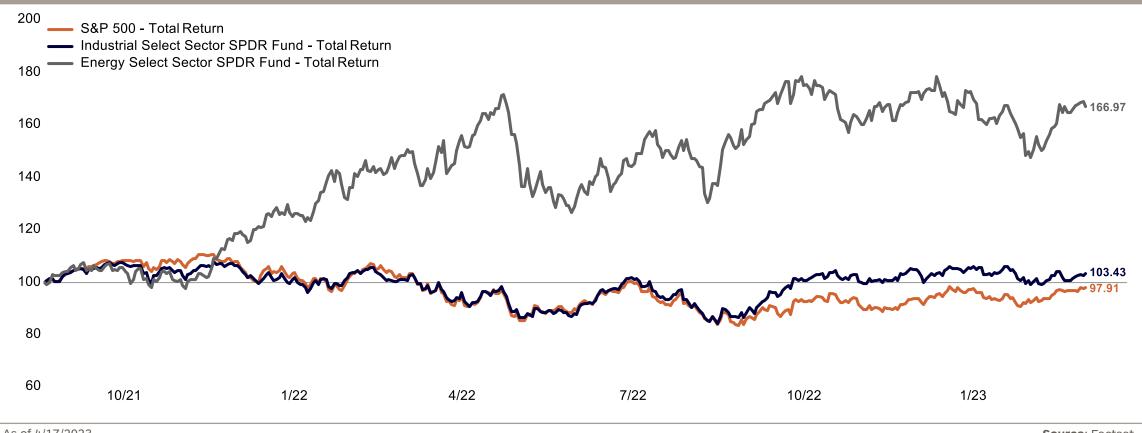
Source: Morningstar Direct as of 1/13/2023



What Does Leadership Shift Imply?

Our tactical allocations currently favor two of the primary value industries

Tactical Allocation Performance Since Initiation



As of 4/17/2023

Source: Factset





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